



FORGING AHEAD

HEG Limited

54th Annual Report 2025-26



WE ARE VISIONARIES.

We stepped into a high-technology space which the world kept zealously guarded. Where most saw a roadblock, we saw an opening — a moat not to be feared, but to be earned. We strove. We learned. We built. We endured.

We remain the last entrant to the graphite electrode industry anywhere in the world (except China) — and we have never once looked back. Across nearly five decades, we have climbed the global rankings until the very barrier meant to keep us out became the one that sets us apart.

We were the last to enter.
We aim to be the longest-lasting.

WE ARE DIFFERENT FROM THE REST.

In our business, cost competitiveness and logistics are the key.

While global majors spread their plants across geographies, we chose to keep expanding at one site to master scale, placing every incremental capacity at a single home: Mandideep (near Bhopal).

A contrarian bet became a competitive moat. Today we sit in the lowest-cost quartile of our industry — a discipline, compounded over decades, that is not easy to replicate.

The world chose to spread out.
We chose to dig in.

WE ARE HARDENED GO-GETTERS.

Ours is an industry that bleeds, for years at a stretch. Across a long span, the graphite electrode world endured a punishing downturn, relieved only by the brief, brilliant flare. While the industry bled, we held our ground by force of will.

When competitors decided the pain had gone on long enough and began to cut their losses, we chose to climb. We expanded into the teeth of the downturn, ready for the day the super-cycle arrives. As peers reduced capacity, we added it.

Today, we operate the world's largest single-location graphite electrode plant. Every other large plant sits well behind ours.

The industry learned to survive its winters.
We learned to grow in them.

WE ARE FORGING AHEAD.

FY26 tested our endurance for the nth time. The dull spell in our sector held — steel demand remained muted, weighed down by geopolitical upheaval worldwide. It was a year that asked, again, whether we would merely stay afloat.

We chose to aim higher. While the entire electrode sector ran its assets at roughly 60-65%, we sweated ours at 90%, even after further capacity additions — turning a hard year into deeper output, and deeper output into stronger partnerships.

We are further investing in another brownfield expansion, readying for an upcycle expected over the coming five years — demand holding as supply recedes. We are not waiting for the tide. We are positioning to meet it.

The cycle tested us, as it has so many times before.
And once again, we answered by forging ahead.

OUR OPTIMISM PREMISE

20 mmt

New Greenfield Electric Arc Furnace-based steel plants have already come into production in the last 12-18 months

60 mmt

New Greenfield Field Electric Arc Furnace-based steel plants are at various stages of implementation, with production expected by 2028.

~30 mmt

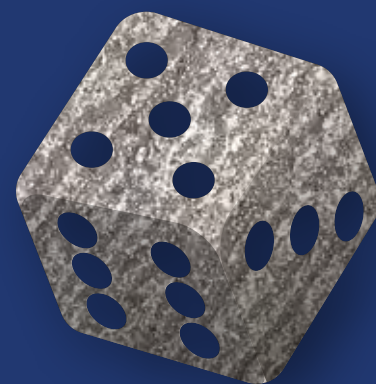
New Greenfield Electric Arc Furnace-based steel plants likely to be operational by 2030.

200,000 tpa

Approximate incremental graphite electrode demand by 2030, excluding China.

15,000 tpa

HEG's capacity addition by 2028.



FORGING AHEAD

Scaling Leadership

115,000 TPA
in sight.

Phase II expansion underway with

₹ 650 crore
investment.

Capital-efficient. High-return.
Completion targeted by Q4 FY2028.

Entering the Battery Materials Space

Through TACC Limited, our wholly-owned subsidiary, we are building a next-generation graphite anode platform—extending our carbon expertise into the fast-growing energy storage ecosystem.

20,000 ton
Anode Facility.

Commissioning by March 2027.

Creating a Dual Growth Engine

Demerger into HEG Greentech:

- Anode Materials
- 278 MW Hydropower Assets
- BESS EPC (scaling to 6 GWh)
- Solar + BESS IPP solutions

Two focused platforms. One integrated vision.



Our transition

From Electrodes to Energy Materials

From Steel Decarbonisation to
Energy Management

From Capacity Expansion to
Capability Expansion

We are not just growing
bigger. We are becoming
future-ready.

KEY PERFORMANCE INDICATORS

HEG's performance this year is built on years of purposeful groundwork — capacity investments, product quality and a relentless focus on operational rigour. Sales volumes have grown. Cash flows have strengthened. The balance sheet carries more strength. These are outcomes of a strategy designed to perform over cycles, in which disciplined capital allocation and working capital efficiency create room for sustained value creation.

Total Income

(₹ in Crore)

₹ 2,660 cr



EBITDA

(₹ in Crore)

₹ 497 cr



Net Worth

(₹ in Crore)

₹ 4,303 cr



Earnings per share

(₹)

₹ 9.36



Net Profit

(₹ in Crore)

₹ 181 cr



Net Cash from Operations

(₹ in Crore)

₹ 355 cr



Return on capital employed

(In %)

5.66%



Sl. No.	Name of Employee	Designation	Remu-neration (₹ in Lakhs)	Qualification	Expe-rience	Age	Date of Com-mencement of Employment	Last Employment held, Organisa-tion, Designation & Duration
9	Manoj Kumar Gupta	General Manager – Design	65.18	BE(MECH),M. TECH(MECH)	33	56	07.02.2011	Hindalco Industries, Bharuch. Manager Maintenance, 5.6 Yrs
10	Axay Saxena	General Manager - HR & IR	68.07	B.Sc. ,MCA, MBA(HR)	27	51	24.08.1999	Netcom, S/w Engineer, 1 year

* includes commission of ₹.829.00 Lakhs
 ** includes commission of ₹200.00 Lakhs
 #During the year, remuneration paid to him was ₹50.30 lakhs as his appointment is w.e.f. 1st December, 2025.

b) Statement related to employee employed throughout the year and in receipt of remuneration aggregating ₹ 1.02 Crores or more during the FY 2025-26

Sl. No.	Name of Employee	Designation	Remu-neration (₹ in Lakhs)	Qualification	Experi-ence	Age	Date of Com-mencement of Employment	Last Employment held, Organisa-tion, Designation & Duration
1	Ravi Jhunjunwala	Chairman, Managing Director & CEO	1326.89*	B.Com (Hons.), MBA	47	70	08.09.1979	-
2	Manish Gulati	Executive Director	421.86**	MBA (Marketing & Finance), BE (Electronics), B.Sc. (Statistics)	33	56	10.05.1993	J.N.Marshal Ltd., Pune, Senior Executive,0.5 Yr.
3	Jasvinder Singh Khosla	Vice President – Operations (Nipple Plant) / Specialties / R&D / Design / EHS	119.14	BE (MECH)	34	56	25.11.2020	GIL Nasik, AVP(Works), 3.5 Yrs
4	Atul Laxman Moghe	Vice President – Maintenance & Power	119.01	BE (Electronics)	33	55	17.05.1999	MP Iron & Steel Co. Pvt. Ltd., Malanpur, Engineer, 6.3 Yrs.

* includes commission of ₹829.00 Lakhs
 ** includes commission of ₹200.00 Lakhs

c) Statement related to employee employed for part of the year and in receipt of remuneration aggregating ₹8.50 Lakhs or more per month:

Sl. No.	Name of Employee	Designation	Remu-neration (₹ in Lakhs)	Qualification	Experi-ence	Age	Date of Com-mencement of Employment	Last Employment held, Organisa-tion, Designation & Duration
1	Puneet Anand	President and Group Chief Strategy Officer	50.30	CA	17	39	01.12.2025	EY India, Senior Manager, 10+ years

Notes:
 -Shri Ravi Jhunjunwala is a relative of Shri Riju Jhunjunwala.
 -As per records of the Company, no employee is holding more than 2% of the Paid-Up Share Capital of the Company.
 -All appointments are contractual in nature and terminate by notice on either side.
 -No employee drew remuneration at a rate in excess of that drawn by the Chairman, Managing Director & CEO.

